

# Spring into networking

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As we enter into the second quarter of 2026, it is a perfect time to refresh, reset, and re-establish networking goals which may have fallen in the beginning of the new year, assess what is working and what needs work, along with refining strategies and staying motivated along the journey.

Here are a few helpful tips for cleaning up your networking for building relationships and optimizing your networking objectives.

## Declutter & Organize

Typical spring cleaning involves decluttering and organizing your space. In regard to networking, consider updating, reviewing, and managing your contacts. As well as your contact information. Utilize a standard template for accessing contact information for individuals and companies within your network. Useful tools include but are not limited to CRM (Customer Relationship Management) software with free/paid subscriptions. As well as digital/virtual business card apps.

Keeping your contacts (and your contact information) relevant and accessible streamlines your networking activities. It also shows professionalism, assists with time management, and order. It makes communication easier, more efficient, and precise.



Make sure that you are treating your contacts the way they want to be treated. Periodic check-ins, offering support, sharing resources, making introductions, sending out invites, etc. These are excellent opportunities to nurture and build quality relations. As well as produce a viable network.

## Walls & Baseboards

Last but not least, deep cleaning walls and baseboards transform any conventional space. In regard to networking, remember to set boundaries (imaginary walls) and set expectations (baseline) for interacting and communicating. These types of actions offer value and respect. As well as increase the worth of the relationship. This leads to building trust and credibility for moving agendas forward.

## Windows & Treatments

Usual activities involve cleaning windows, curtains, etc. In regard to networking, clean up digital devices and monitor the “treatment” of your contacts. Digital hygiene is a form of self care and preventative actions for being healthy and well. Besides physically cleaning your devices which you use to network, also reboot, turn off/on, and check settings for effective performance.

Model these spring cleaning tips to refresh and streamline your networking activities. Value your commitment to building quality relations and supporting a healthy networking lifestyle. Organize your activities, devices, and intentions. As well as manage your time, resources, and opportunities which lead to success. **TEG**



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